



The Educational Society for Resource Management

## The Boston Beacon

APICS Boston Chapter #10

Issue: October, 2004

Editor: Ted Wadsworth

### Company Coordinator Corner

As part of the chapter's annual strategic planning process, the role of the company coordinator program was recently addressed and its past performance evaluated. Its basic mission was reconfirmed to be one of disseminating information, both to chapter members and other customers, regarding events and educational programs, of both professional and personal development interest and value. In the interest of providing information on all relevant educational opportunities, chapter announcements will address events and programs sponsored not only by APICS, at the chapter, region and international levels, but also by "sister" associations and other educational organizations and institutions.

A prime example of professional association collaboration recently took place with the first Northeast Supply Chain Conference and Exhibition in Framingham. Boston Chapter board members David Jacoby and Joanne Brennan were APICS representatives on the planning committee, which also included representatives from the Council of Logistics Management Boston Roundtable, the Purchasing Management Association of Boston and the Institute of Supply Management. In addition to organizing a great educational program, the committee exemplified the power of teaming!

This year, company coordinators will once again be invited to attend pre-PDM get-togethers, for some personal interaction, often welcomed in this wonderful age of electronic communication. We also plan to recognize exceptional company coordinator contributions with a new awards program. Stay tuned for more details. . .

Our chapter's Company Coordinator Program participants currently number over 300 and our goal is to expand this number in 2004-2005 by 5-10%. To achieve this goal, all company coordinators and electronic members are asked to refer a business colleague, friend or family member to us so that we can sign them up for the program. Please send all referrals to [cmtjgvl@rcn.com](mailto:cmtjgvl@rcn.com). We will track all leads and be sure to recognize all supporters through our awards program.

*"The mission of the Boston Chapter of APICS is to be the premier provider of quality education that promotes the effective use of resources and the achievement of operational excellence by companies and organizations in the manufacturing, service and public sectors, within both our immediate and extended reach."* We certainly recognize and applaud the key role that each of you play in fulfilling our mission!

Thanks for your continued support and, as always, welcome all comments and suggestions!

Joanne Brennan and Cathy VanLancker  
Co-Directors, Company Coordinator Program

#### Upcoming Events

##### November 10, PDM

#### RELOCATION OF HIS COMPANY FROM MEXICO BACK TO THE U.S.

**Speaker:** Joel Liberto

To reserve a seat at the PDM, please register in advance by

Call: (781) 395-8808, FAX (781) 393-4324,  
e-mail [PDM@bostonapics.org](mailto:PDM@bostonapics.org)

Please include your name, whether APICS member or not, and your phone number if we need to reach you before the meeting.

APICS members: \$15.00, Non-members: \$20.00

##### November 11, Conference

#### SUPPLY CHAIN COLLABORATION AT TYCO HEALTHCARE

**Sponsored by:**  
Council of Logistics Management

---

## QUESTION OF THE MONTH

---

### What is behind the APICS name change (change of the tag line)?

Question: Dated October 13, 2004 By David Jacoby

David, thank you for starting the "Question of the Month" series for us at the Boston chapter.

Today, the APICS name stands for "APICS - The Educational Society for Resource Management". As of January 1, 2005 the name will change to "APICS The Association for Operations Management". In conjunction with the name change, APICS has adopted a new tag line, which will read: Advancing Productivity, Innovation, and Competitive Success. Here is a direct quote from the name change press release:

APICS is the resource that individuals and companies rely on for operations management education and validation of one's knowledge through obtaining the Certified in Production and Inventory Management and Certified in Integrated Resource Management designations," said Jeffrey W. Raynes, CAE, executive director and chief operating officer. "Our new tag line communicates the value that APICS delivers to an individual's career advancement, as well as an employer's bottom line."

To learn more information about the name change, please visit

<http://www.apics.org/About/PressRoom/2004/10-12-2004.htm>

---

## TRAINING AND PROFESSIONAL DEVELOPMENT

---

### Professional Development Meeting (PDM) Schedule

Mark you calendar for these exciting Professional Development Meetings.

DATE	SPEAKER	TOPIC	LOCATION
11/10/2004	Joel Liberto	Relocation of his company from Mexico back to the U.S	Best Western, Waltham

### Available Workshops

- **Fundamentals of Inventory Control,**
- **Fundamentals of Planning,**
- **JIT/Lean Principles,**
- **TOC – Theory of Constraint,**  
and
- **Presentations Skills Workshop**

### Registration and Information:

CPIM Review conducted at Polaroid Building #2 (W2) Waltham, MA. For further information contact Mike Walsh by phone: 508-775-5479, FAX: 413-895-7882, or E-mail: [MikeWalshofQSG@aol.com](mailto:MikeWalshofQSG@aol.com)

---

## Newsletter Schedule and Submission

---

**Submission Deadline:** 8<sup>th</sup> of the month

**Publication:** 15<sup>th</sup> of the month

**Your Mailbox:** 22<sup>nd</sup> of the month.

All members are encouraged to submit articles of interest, event news, scheduled events, questions, suggestions, or anything else. Send all submissions to Ted Wadsworth at [domo2@gis.net](mailto:domo2@gis.net).

---

## CONFERENCE OF INTEREST TO MEMBERS

Dinner Meeting on Thursday, November 11, 2004 at the Holiday Inn, Newton

---

THE COUNCIL OF LOGISTICS MANAGEMENT NEW ENGLAND ROUNDTABLE PRESENTS:

### Supply Chain Collaboration at Tyco Healthcare

**Program Description:** Healthcare products companies are becoming more of a force in the New England economy. Join us as Peter Sturtevant, Vice President of Supply Chain for Tyco Healthcare, tells how his company is collaborating with its customers to streamline the supply chain. Tyco Healthcare collaborates with major distributors to plan continuous replenishment for multiple distribution points, and uses electronic interfaces to develop its production schedules. We will also hear about the structure of medical products supply chains and their unique challenges.

Tyco Healthcare, based in Mansfield, Massachusetts, is an \$8 billion player in the worldwide medical supplies market. It employs 39,000 people worldwide and manufactures a wide range of medical devices and disposables for medical professionals and private label retail consumers. Its product brand names include Kendall, US Surgical, Mallinckrodt, and Valleylab.

**Registration Information:** APICS members are always welcome. The registration fee is \$35 if paid by Monday, November 8. The fee is \$40 after this date or at the door (walk-ins). For full-time students, the prepaid fee is \$10.

---

### Board of Directors' Meetings

---

The Board of Directors meets monthly. Any member is welcome to attend -- whether just curious or possibly interested in joining the board! Please contact any one of the Board members (listed below) before the meeting. Please email suggested agenda topics to [President@bostonapics.org](mailto:President@bostonapics.org).

**Next Meeting:** November 15, 2004  
6:30 pm – 8:00 pm  
Polaroid Building #2 (W2), Room 2247, Waltham  
781-386-3881

#### 2003 – 2004 BOARD MEMBERS

Walter Foster, CPIM	President	<a href="mailto:president@bostonapics.org">president@bostonapics.org</a>
David Jacoby	Vice President	<a href="mailto:djacoby@bostonlogistics.com">djacoby@bostonlogistics.com</a>
Michael Fricot	Secretary	<a href="mailto:secretary@bostonapics.org">secretary@bostonapics.org</a>
Roger Small, CPM	Treasurer	<a href="mailto:intlmfg@aol.com">intlmfg@aol.com</a>
Andy Vail, CPIM, CPM	Vice President of Membership	<a href="mailto:vail_andrew@emc.com">vail_andrew@emc.com</a>
Bill Morrison, CPIM	Vice President of Membership	<a href="mailto:maur2bill@aol.com">maur2bill@aol.com</a>
Michael Walsh, CPIM	Vice President of Education	<a href="mailto:MikeWalshofQSG@aol.com">MikeWalshofQSG@aol.com</a>
Steve Lynch, CPIM	Vice President of Programs	<a href="mailto:Steve_C_Lynch@res.raytheon.com">Steve_C_Lynch@res.raytheon.com</a>
Andy Vail, CPIM, CPM	Vice President of Programs	<a href="mailto:vail_andrew@emc.com">vail_andrew@emc.com</a>
David Jacoby	Director of Seminars	<a href="mailto:djacoby@bostonlogistics.com">djacoby@bostonlogistics.com</a>
Ted Wadsworth, CPIM	Vice President of Marketing	<a href="mailto:domo2@gis.net">domo2@gis.net</a>
Ron Charon, CPIM	Past President	<a href="mailto:ron_charon@hotmail.com">ron_charon@hotmail.com</a>
Elaine Doucette	Web Master	<a href="mailto:webmaster@bostonapics.org">webmaster@bostonapics.org</a>
Cathy Van Lancker, CPIM	Co-Director of Company Coordinators	<a href="mailto:cmtjgvl@rcn.com">cmtjgvl@rcn.com</a>
Joanne Brennan, MBA	Co-Director of Company Coordinators	<a href="mailto:brennanquest@aol.com">brennanquest@aol.com</a>
Jeff Boudreau	Job Bank Director	<a href="mailto:apicsbostonjobs-owner@yahoo.com">apicsbostonjobs-owner@yahoo.com</a>

---

**This issue...**

---

- **Company Coordinator Corner**
  - **QUESTION OF THE MONTH**
    - **PDM – Balancing your Life**
      - **New Job Opportunities Program**
        - **New Training and Professional Development Offerings**
          - **New Board Members**