

From the Desk of....
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[Demand Planning Manager {Newly Created Position!}](#)

Global leading manufacturer of sensors, controls and electrical protection devices for the automotive, HVAC, aerospace and industrial markets has this immediate need!

[Overview](#)

Develop/assess the comprehensive plan for demand on specific product families. Lead the process for Planning Demand, Communicating, Influencing Demand, Prioritizing and Managing Demand. Manage the variables in the demand equation: marketing forecast, inventory, and consumption. Optimize the models/variables for each of the products to drive a product family's demand plan to meet established customer satisfaction metrics/business goals. Develop/track performance measurements to provide feedback on execution/reinforce accountability.

[Blend line load management, inventory management and forecasting together for business requirements and customer satisfaction.](#)

[Responsibilities](#)

- Lead communications on demand management with Marketing, Manufacturing, Customer Service and Purchasing;
- Coordinate worldwide demand plan for specific product families;
- Manage/balance global capacity utilization to meet customer/business needs;
- Manage Global allocation of output where demand exceeds capacity globally. Establish/monitor inventory models;
- Develop forward-looking capacity plans and proactively resolve issues. Define processes/drive improvements; Travel 10% to other Company sites.

Requirements

- BS in Business or Supply Chain required, MBA is preferred and 10+ years relevant demand planning management experience required;
- Must have proven experience with Global demand projects, including communication/interaction with other global sites for the company;
- Requires strong verbal, written, analytical and presentation skills, with the ability to effectively communicate/interact/coordinate with global teams as well as with people at all levels across the organization;
- Requires ability to understand, interpret and meet business goals, including understanding the financial influence inventory, lead time, logistics has in aligning with P&L and business objectives;
- Must have demonstrated leadership skills, with ability to influence others, and ability to multi-task, set priorities and meet deadlines;
- Requires excellent PC skills/proficiency with Microsoft Software. Oracle experience is desired;
- Requires ability to travel up to 10% to other Company sites.

Immediate Need!

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