

From the Desk of....
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[Global Commodity Manager – Chemical Raw Materials](#)
{Boston Location}

Global specialty chemicals manufacturer has this immediate need!

[Responsibilities](#)

- Work closely with Engineering/Manufacturing organizations to specify to vendors the technical and delivery requirements for chemical raw materials;
- Select suppliers and conduct negotiation of large volume contracts for assigned portfolio at local/regional/global levels and develop/implement purchasing policies/procedures for Company's chemicals portfolio;
- Ensure that all supplies of goods/services are provided in the most cost effective/efficient manner across Company by developing/implementing a purchasing strategy that incorporates contracts, purchasing tools, and supplier management techniques as appropriate;
- Partner with others to identify opportunities, aggregate and standardize goods/services to leverage purchasing power and optimize working capital. Develop strategy, select appropriate purchasing tools and validate users;
- Support “best practices” sharing information with global Purchasing and ensure interface/communication with inter-related Company groups. Ensure development/review of market intelligence for assigned portfolio;
- Assemble/participate/lead cross-functional user teams to identify internal requirements, promote functional need definition, and validate strategies;
- Review reports/trend analyses related to commodity specific spending and current status vs. goals. Recommend/implement changes to achieve cost reductions/efficiencies;

- Ensure compliance with Purchasing Ethics, Sarbanes-Oxley 404, ISO, and Corporate Standards, Values, Audit Rules/Laws, etc.;
- Build/maintain positive business relationship with primary suppliers and users, while maintaining relationships with qualified back-up suppliers.

Requirements

- BS in Chemistry, Chemical Engineering or Business, with 8+ years of global commodity management experience, including 4+ years experience in Chemicals/Raw Materials specification and purchasing from a large, multi-site/multi-national chemical manufacturing organization. CPM desired;
- Strong understanding of contract language terms/conditions as well as contract design. Must also have a strong understanding of marketplace relating to Chemical Raw Materials, business issues and financial principles;
- Requires solid PC proficiency and full understanding of purchasing and inventory systems and system interfaces with Finance, project, job costing, planning and forecasting;
- Requires effective verbal/written communication skills, with ability to articulate ideas convincingly and negotiate contracts/solutions to complex problems. Also requires ability to make effective presentations and address audiences at all levels;
- Must have strong leadership skills, with the ability to motivate and engage team members. Requires strong problem-solving, decision-making and project management skills. Must be able to influence/cross train on methodology with team;
- Must have experience working with functional areas such as HR and SH&E and possess skills in the area of Supplier Quality Management and Supplier Risk Assessment

Immediate Need!

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