

Referrals are sought...

as a result of reorganization and centralization of the purchasing this large medical company has 2 newly created positions open:

Indirect Strategic Purchasing Manager and Direct Strategic Purchasing Manager

This leadership role will provide innovation and vision in purchasing and supplier management strategic direction.

Mandate is to maximize supplier value in the areas of cost, quality and delivery enabling products to be developed on-time, competitively and with sustainable quality. Responsibilities include

- develop and manage the purchasing strategy for specific commodities
- control strategy implementation for supplier management
- develop a strategic supplier network
- develop a supplier gap analysis model to assess the current supply base and identify areas of risk
- take responsibility for all supplier contracts
- negotiate long term agreements
- optimize overall purchasing costs by following a total cost of ownership approach
- continually develop innovative solutions and suppliers
- drive commonality in processes and leverage purchasing synergies throughout divisions

Needed experience

this is highly visible corporate purchasing role requiring an individual with significant senior commodity management expertise. Exact commodity knowledge or industry experience is not as important as the relevance of the role you played, the innovations you implemented and the success you had:

- College degree expected
- 10 years Purchasing experience as described above (both strategic and tactical)
- recent and significant experience in the development and implementation of comprehensive, effective purchasing strategy
- international sourcing experience
- corporate sourcing experience
- track record of providing and steering supplier development strategy at a senior level
- history of successfully negotiating key supplier contracts

- purchasing expertise at management level in a regulated industry (medical or otherwise)
- in-depth experience with various inventory management practices (Consignment, VMI, Kanban etc.)
- Systems savvy; ERP expertise
- travel 30%

compensation: 90- low 100s

location: Southborough/Framingham area

relocation is available

- Leslie

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