

## Global Demand Planning Manager

To help the group standardize the forecasting processes that have been established here in the U.S. to the subsidiaries in South America, Asia, Australia, Europe, and Africa.

Location: **Boston**

### Position Description:

- Report to- and work with- the Director of Demand Planning to develop the people, process and technology to support demand planning in the global regions outside the US and Canada;
- As each region is formalizing their process, develop and maintain a 12-18 month rolling forecast within each region;
- Help establish a Sales & Operations Planning (S&OP) process and drive the monthly consensus meetings;
- On-going communication with field sales and distributors to understand how the market is changing, promotions are being planned and seasonal items are being introduced;
- Develop models to forecast new products, promotional items and seasonal items;
- Protect the financial performance of the strategic business unit by identifying potential supply chain issues;
- Advise sales, marketing and finance of variances between existing forecasts, plans and actuals.

### Background Required:

- Highly energetic individual with 6+ years finished goods forecasting / demand planning / supply chain planning;
- Experience with high-volume Retail / CPG supply chains;
- Effective use of forecasting applications like SAP (APO), Oracle, Manugistics, i2, Logility, Infor, etc.
- International supply chain experience and foreign language knowledge preferred;
- Bachelor's Degree;
- Must be comfortable with 30-50% travel;
- APICS (CPIM / CSCP) or IBF (CPF) a plus;
- Proven track record of success in similar role.

### Compensation Plan:

- \$80 - 90K + bonus;
- Full benefit package including medical, dental, disability, 401(k), and tuition reimbursement.
- Full relocation available.

If you have a strong Demand Planning / Forecasting background, enjoy working with international markets, would like to work with a company that has remained strong through the recession and still prides themselves on their products having the stamp of *Made in America*, then we'd love to hear from you ASAP.

Interested Candidates, please contact:

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Managing Director

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