

From the Desk of....
David T. Bushery, CPC
Bushery Associates
508-541-3900
BusheryAssoc@comcast.net

[Global Sourcing Leader – IT Category](#)

Global leading manufacturer of analytical instrumentation and laboratory equipment has this immediate need!

[Overview](#)

Develop/execute global category plans for the strategic sourcing of IT software and services. Serve a key strategic sourcing role for IT as part of the Global Sourcing Group which provides sourcing strategy support at all levels of the organization, including Division/Category leaders and Business Management. The goal is to achieve multi-million dollar savings via achieving cost reductions to materials/services spend, while making the organization an industry leader in sourcing strategies/processes/practices.

[Responsibilities](#)

- Serve as the lead for a cross-functional strategic sourcing team that includes representation from the internal customer, finance, and the user community;
- Manage supplier qualification, RFP, supplier selection, contract development, implementation, compliance, and ongoing supply management processes as they pertain to indirect goods/services within IT;
- Negotiate/manage contracts for SaaS/ERP/business application software and e-commerce projects specific to website consolidation for Intranet and Internet activities;
- Negotiate/manage projects with Lead Management, CRM and other customer-facing software tools;
- Manage relationships with Internal Customers/IT Suppliers, while creating, implementing and managing the IT Category sourcing strategy;

- Leverage e-sourcing and spend visibility tools to drive incremental year-over-year cost savings, while becoming in-house subject matter expert;
- Provide external industry benchmarking to better assess strategy and solutions within IT.

Requirements

- BS in Business, Finance or Computer Science, 5+ years of proven success within strategic, global IT sourcing/processes, CPM certification is desired;
- Demonstrated experience in Project Management/leading cross-functional teams, with ability, energy and focus to drive projects to completion in a complex, deadline driven environment;
- Requires excellent interpersonal/verbal/written/analytical skills, with demonstrated ability to interface with various levels (analysts, managers, directors, division Presidents, etc.) across the Company's businesses domestically and internationally;
- Proficiency with Windows based office software required (Excel, Word, PowerPoint. Experience with SaaS Sourcing technology and training diverse groups is desired;
- Requires the ability to perform 10% global travel

Immediate Need!

CONTACT: Dave Bushery
508-541-3900
BusheryAssoc@comcast.net

Posting Date: 3/1/2010