

McInturff & Associates

COMMODITY MANGER (JOB #2689)

SUMMARY

This position requires a person with a high energy level and a proven track record of providing leadership in the development & management of global commodity sourcing strategies. This position is a senior individual contributor role with regular senior management interaction. You will be required to assume a leadership position in the global commodity/supplier strategy & execution process including; long term global supply strategy in a multi plant environment, industry benchmark analysis, and supplier cost modeling. Experience managing Tier 1 EMS providers, electronic distributors as well as Asian & European suppliers is required.

ESSENTIAL DUTIES AND RESPONSIBILITIES:

- § Leads and coordinates all volume purchase agreement negotiations in primary areas of responsibility; specifically software, memory & storage commodities.
- § Coordinates negotiation strategies and maintains contact with key supplier personnel at all times.
- § Maintain current knowledge of market trends, market conditions & recommends changes in supply chain strategies & tactics based on such knowledge.
- § Works in conjunction with Development teams engineering to locate, survey, & approve sources of supply.
- § Manages the Supply Chain NPI process
- § Coordinates the development & execution of volume purchase agreements.
- § Assists in coordinating the resolution of major technical or quality supply issues.
- § Negotiates and establishes component & product pricing to achieve product cost goals.
- § Leads the supplier management process for assigned commodities & EMS providers with an emphasis on developing and measuring metrics in the areas of cost, flexibility, quality, technology, speed and delivery.
- § Leads the establishment of supplier flexibility plans.
- § On an ongoing basis, assists & mentors the supply chain team on tactical & strategic industry practices.

EDUCATION, EXPERIENCE AND SKILLS:

- § Minimum of BS degree, MBA/MS preferred plus 10 years related Supply Chain experience
- § A strategic thinker that can influence change and implement operational tactics in a dynamic environment
- § Working knowledge of the latest global supply chain practices
- § A well-rounded understanding of electronics and specific technical commodity expertise is required
- § Strong team player with excellent interpersonal, communication, planning and organization skills
- § Requires excellent analytical skills and the ability to analyze and resolve problems at all levels
- § Ability to interact across all disciplines within the organization and must possess the ability to interface effectively with the highest levels of management

LOCATION: North of Boston

SALARY: \$100,000 – 115,000

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