

# On Site Classes

A unique program offering employees instructor-led education when they need it, where they want it, at the times of their choosing. At Boston APICS we understand that each organization is unique, so we offer flexible solutions meeting **your specific needs**. Each of our courses may be customized to the ***On Site*** format: Half day am, Half day pm, Consecutive days, Evening classes, Weekend classes, Custom off site seminars; whatever works for you. We can do it. All class sizes accommodated.

Contact Dave Rivers ,[riversd5@gmail.com](mailto:riversd5@gmail.com) to arrange a meeting.

***Get the entire team on the same page, at the same time  
Eliminate travel costs, and reduce time away from the job  
Increase productivity by ensuring uniform instruction for key personnel  
Provide tailored instruction to fit the organization's needs***

## **NEW!! Customer-Focused Supply Chain Management**

A one-day course for professionals in functions that support the supply chain (for example, sales and marketing, accounting, information technology, and senior executives).

The class, **Customer-Focused Supply Chain Management**, provides an insider's view of supply chain management. It offers fundamental knowledge of the functions of SCM and is designed to quickly and effectively educate team members who interact with or support supply chain activities, helping to increase efficiency and generate ideas for improvements.

After this course, participants can more fully contribute to the cross-functional and interorganizational processes of a successful supply chain. Further, the class leads participants and others in their organizations to the APICS Certified Supply Chain Professional (CSCP), Certified in Production and Inventory Management (CPIM), and other APICS programs.

The course strengthens the entire team and fosters appreciation of a properly structured and managed supply chain.

Participants in this program will:

- Learn the basic terminology used in SCM and be able to more effectively communicate with SCM teams.
- Understand the basic elements of SCM and how improvements in processes and communication can lead to increased overall customer satisfaction and profitability.
- Be more fully integrated as a part of the team supporting the increasingly important SCM function

## **APICS Certified Supply Chain Professional (CSCP)**

36 hours total (Includes the Holmes On-Line Learning Component)

### Module 1

Section A: Overview of Supply Chain Management

Section B: Supply Chain Management Strategy

Section C: Managing the Supply Chain

Section D: Improving the Supply Chain

Includes “Better Beer Game” Exercise

### Module 2

Section A: Demand Planning

Section B: Product Design Considerations

Section C: Manufacturing Planning and Controlling

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Section D: Logistics

### Module 3

Section A: Relationship Management in SCM

Section B: Customer Relationship Management (CRM)

Section C: Supplier Relationship Management (SRM)

Section D: Integrated Customer/Supplier Relationship Management

### Module 4

Section A: Role of Information Technology in the Supply Chain

Section B: ERP in Supply Chain Management

Section C: Innovative Technologies and Their Uses

Section D: Using IT to Enhance Supply Chain Performance

Section E: e-Business

Holms Final Exam

## **Certified in Production and Inventory Management (CPIM)**

**24 hours each**

Basics of Supply Chain Management (BSCM)

Master Planning of Resources (MPR)

Detailed Scheduling and Planning (DSP)

Execution and Control of Operations (ECO)

Strategic Management of Resources (SMR)

## **FUNDAMENTALS**

**36 hours each**

Fundamentals of Inventory Control

Fundamentals of Planning

Fundamentals of Manufacturing Control

Fundamentals of Operations Management

Principles of Material Handling & Warehousing

## **Inventory Control Workshop Series**

**20 Hours total for each**

### **The Workshops:**

Basics of Inventory Management  
Cycle Counting  
Distribution Inventory Management  
Material Requirements Planning & Bills of Materials  
Physical Inventory

## **Lean Enterprise Workshop**

**28 hours total**

As more organizations decide to go lean, demand is escalating for a skilled team and system wide approach for developing and implementing lean project plans. This course is designed to equip you with the broad knowledge and tools to map the transformation for developing a lean culture at your organization. Six sessions:

### **Introduction & Overview**

**Lean Culture**

**Value Stream Mapping**

**Stability and Process Improvements**

**Just-in-Time**

**Measuring**

**Sustaining**

## **Project Management Workshop:**

**36 hours total**

Based on the world famous [Project Management Institute](#) (PMI) body of knowledge, this workshop is appropriate for a wide range of professionals.

Who should attend:

1. Professionals with five or more years of experience managing projects:  
Perfect for PMP exam preparation.
2. Professionals with three or more years managing projects:  
Perfect for CAPM exam preparation
3. Project Team Members: Professionals and others involved with team based projects:  
Perfect for getting everyone on the “same sheet”, and increasing the project’s likelihood of success.  
No PMI exam required.

### **The Project Management Team:**

This Project Management body of knowledge teaches a basic set of principles that, ideally *all* members of the project team should understand. Just as we train our associates in all important aspects of their jobs, we must not ignore training in this critical area.

### **CAPM Certification:**

**Certified Associate in Project Management (CAPM)** certification provided by PMI teaches entry level Project Managers and non-managing project team members the skills, concepts and terminology to succeed in the dynamic environment of a project team in today’s complex environments. This workshop prepares the candidate for this exam.

## **PMP Certification:**

**Project Management Professional (PMP)** certification controlled by the [Project Management Institute](#) (PMI) empowers the professional, experienced Project Manager with the knowledge required to manage complex projects and consistently deliver on time and in budget. This workshop prepares the candidate for this exam.

## **General Information**

### **Class sizes:**

Minimum class size for “normal pricing” is six or more.

However we have a small class strategy; any class may be tailored to fit your specific needs.

**Costs:** We can likely match or beat anyone else. Give us a try.

### **INSTRUCTOR: David Rivers, CFPIM, CIRM, CSCP**

Dave is an APICS *Certified Master Instructor* for CPIM and CSCP, and *Certified Associate Instructor* for the APICS Train the Trainer workshop.

He has also presented at a number of APICS venues, including:

Local Chapter Professional Development Meetings, the Northeast Supply Chain Conference (NESCON), APICS Region 1- Seminar 1, APICS Volunteer Workshops, and at APICS National Conventions on a variety of topics a number of times and conducted seminars in Shanghai and Hong Kong.. Mr. Rivers received his Bachelor of Science from Northeastern University, and his Master of Science from Lesley University.

Mr. Rivers has been an APICS member for over 30 years, where at the National level he has served as a CPIM Certification Committee Chair, a subject matter expert within the CPIM Certification Committees. Dave was recently elected to the APICS Board of Directors as the Northeast Regional Director 2011, 2012.

### **INSTRUCTOR: Neeraj Shah, PMP**

Neeraj our Project Management Instructor is employed as a Sr. Project Manager in one of the fastest growing organization in the biotech industry where he is currently responsible for managing global supply chain projects. Neeraj is a seasoned project manager who has successfully managed several ERP implementations within medium to large size organizations. Among other things, Neeraj's experience has been in Automotive, Pharma/Biotech, Food& Beverage, and Consumer Durables. Neeraj is an experienced Instructor, and has successfully prepared over 50 project executives and managers for PMP certification. Neeraj obtained his BS in Industrial Engineering and subsequently his PGD in Materials Management from the Indian Institute of Materials Management. He is currently pursuing the Advanced Project Management Certification Program at Stanford University. Neeraj has been a PMI member for over 7 years, and served the PMI Boston chapter in their corporate relations group. He is currently Vice President of Education for Boston APICS.

### **NEXT STEP:**

Please contact Boston APICS at [riversd5@gmail.com](mailto:riversd5@gmail.com) for more detail and to set up a meeting at your place at your time to help us arrange your class.

*The Boston APICS Course Cancellation Policy applies to all Boston APICS Classes & Workshops.*

*APICS: Advancing Productivity, Innovation and Competitive Success*

*[www.bostonapics.org](http://www.bostonapics.org)*